



Lonnie Sims

CSP, ARM

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Lonnie is an Industry Specialist with the Glatfelter Public Entities Client Risk Solutions team, which is dedicated to helping our school, municipal, water and public entity clients learn more about their risks, implement best practices, and improve the safety and risk controls in their operations. He has over 25 years of commercial insurance sales, risk management, fire protection and safety consulting experience with both niche market carriers and national market leaders. Lonnie most recently served as the Director of Technical Services for an agribusiness carrier located in Des Moines, Iowa, where he managed a team of highly-specialized risk professionals to solve problems and deliver creative risk solutions at the account level.

He has a degree in Fire Protection and Safety Engineering Technology from Oklahoma State University, holding the CSP and ARM designations. Lonnie is a Professional Member of the American Society of Safety Professionals (ASSP) and a longtime advocate for his community, serving in various volunteer and elected capacities including local planning commissioner, city councilman and mayor—making him well suited to lead from experience in our core business space.

Lonnie believes that there are very few professions where you wake up each day with the opportunity to protect the people, property and places where you live and love. His passion for protection has only grown stronger with the satisfaction gained over the years of helping clients eliminate the risks costing precious time, jobs and even lives. Being able to crack the code or break the cycle of loss is the ultimate “W” in our client risk management partnership.

Lonnie and his wife Lea Ann have been happily married for 20 years. They have an 18-year-old daughter, Laney, who was recently named to the Oklahoma “All-State” Swimming Team and plans to attend Oklahoma State University.

Glatfelter Public Entities is a premier public entity program manager. We provide insurance and risk management solutions for over 4,000 public entities including those who treat, store and distribute water and wastewater; municipalities and miscellaneous public entities; public, private and charter educational institutions, and school bus contractors.

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