

# Terry Barlow

## Public Entity Risk Specialist, Client Risk Solutions



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Terry is an associate with the Glatfelter Public Entities Client Risk Solutions team. This team is dedicated to helping our school, municipal, water and public entity clients learn more about their risks, implement best practices, and improve the safety and risk controls in their operations. He has 33 years of risk management, regulatory compliance and insurance experience, and has helped public entities, educational institutions, healthcare organizations and contract manufacturing operations. Terry has been with Glatfelter for over two years and, prior to that, served as an associate in a large public school insurance pool.

He was educated at Rutgers University and Bloomfield College in NJ. Terry holds several safety and risk management certifications and is a member of the National Safety Council.

Terry enjoys public speaking and educating clients about safety and risk management and takes great pride in working directly with clients to enhance their risk management programs. One of his particular areas of expertise is centered on evaluating and streamlining operations without compromising quality of service.

Terry is married to his lovely wife Ellen and they are the proud parents of two children, Sarah and Tom.

Glatfelter Public Entities is a premier public entity program manager. We provide insurance and risk management solutions for over 4,000 public entities including those who treat, store and distribute water and wastewater; municipalities and miscellaneous public entities; public, private and charter educational institutions, and school bus contractors.

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