

Cheryl Warner

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Cheryl J. Warner is Vice President, Regional Manager of Glatfelter Public Entities, a division of Glatfelter Insurance Group located in York, Pennsylvania. Based in Stockton, California, Cheryl manages a territory of 15 states. She has extensive experience in developing successful sales teams and building strong relationships with customers and brokers.

An insurance professional for more than 30 years, Cheryl began her career as a sales representative for one of the largest national insurance companies. She managed nearly \$41 million in premium for their direct business in Southern California. She became a multi-year award-winning sales manager for new business sales and ultimately spent 13 years with the company.

Cheryl served in sales management for an international insurance broker and then moved on to producer positions effectively developing new business and retaining customers. In 2010, she became a Glatfelter associate and returned to her native California home state.



Glatfelter Public Entities is a premier public entity program manager. We provide insurance and risk management solutions for over 4,000 public entities including those who treat, store and distribute water and wastewater; municipalities and miscellaneous public entities; public, private and charter educational institutions, and school bus contractors.

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